

# Course 3

## SME & Commercial Combined

### Training Brief



#### **Thank you for choosing Course 3.**

The session will be a classroom style session that should last 60 minutes based on the schemes below. There will be interaction following the schemes and plenty of opportunities to ask questions along the way.

At the end of the session there will be a multiple choice test based on the topics discussed. The tests will be taken away to be marked and training certificates will be emailed over in due course.

During the session the following schemes will be discussed:

**Commercial Combined**

**Public House**

**Guest House & Hotel**

**Shop**

**Dry Cleaners & Launderettes**

Based on the schemes listed the following topics will be discussed:

#### **Commercial Combined, Public House, Guest House & Hotel, Shop & Dry Cleaners and Launderettes:**

- Key Features and Benefits
- Underwriter Flexibility
- Business Rules
- Meet the Team – underwriters who deal with these schemes
- Any Questions